

TENDER DOCUMENT
FOR SIX CARGO BARGES
(Bid Ref No. Secy/PPC/CARGOBARGES/10)



Inland Water Transport Development Company (IWTDC)
No. 37, Street 27, Valley Road, Westridge, Rawalpindi
Ph # 051-5491494-95, www.iwt.punjab.gov.pk



**INLAND WATER TRANSPORT
DEVELOPMENT COMPANY**



19 Aug 2016

Invitation for Bids/Quotations For Cargo Barges
(Bid Ref No. Secy/PPC/CARGO BARGES/10)

- A. Inland Water Transport Development Company (IWTDC) has been established by Government of the Punjab and formally registered under Section 42 of Companies Ordinance 1984 in Aug 2014.
- B. Interested bidders may inspect the tender documents with complete specifications at the address of IWTDC between **0900 Hrs to 1700 Hrs** or may download tender documents from IWTDC (www.iwt.punjab.gov.pk) and PPRA (www.ppra.punjab.gov.pk) websites. The procurement shall be completed in accordance with Punjab Procurement Rules 2014.
- C. **A single package containing Firm Profile & Technical and Financial Responses, in separate envelopes**, duly signed, stamped, sealed and in complete conformity with tender document should reach IWTDC office Rawalpindi, on or before **1000 Hours on 02 Sep, 2016**. Tenders will be opened at **1500 Hours on the same day** in the presence of bidders' representatives who choose to attend, at **IWTDC Office**. Late tenders will be rejected and returned unopened to bidders.
- D. In case the bid opening date is declared a public holiday then the bids will be received and opened on the next working day or as notified.
- E. Bidders must ensure that all the required documents indicated in the Bidding Documents are submitted with the bid. Incomplete bids or bids received without undertakings, valid documentary evidence, supporting documents or are not sealed, signed or stamped, late or submitted by other than specified mode will not be considered.
- F. Income/sales tax registration certificate and other documents as mentioned in bidding documents must accompany the bids. Taxes will be deducted as per Government of Pakistan and Government of the Punjab rules at source.
- G. There will be no price negotiations with the lowest evaluated responsive bidder. Bidders are, therefore requested to submit their lowest and best prices with their bids.

Note: IWTDC may reject all bids or proposals at any time prior to the acceptance of a bid or proposal, as provided under Punjab Procurement Rules, 2014.

Chief Executive Officer
Inland Water Transport Development Company
No. 37, Street 27, Valley Road, Westridge, Rawalpindi
Tel: 051 5491494-5 Fax: 051-2651153

GENERAL TERMS & CONDITIONS

1. Invitation to Bid

1.1 Bids are invited for 06 x Cargo Barges, details of which are given in Annex A. Cargo Barges are required to be built within/around Daudkhel, Mianwali area for transporting various types of solid/dry cargo on deck through Indus River capable of passing through navigational gates of Jinnah, Chashma and Taunsa Barrages and also able to navigate throughout River Indus year around. Barges shall be capable of being taken in tow/pushing or forming composite unit for movement through tugs.

1.2 This Bidding Process will be governed under Punjab Procurement Rules, 2014, as amended from time to time and instructions of the Government of the Punjab received during the completion of the process. PPRA Rules 2014 may be obtained from PPRA's website <http://www.ppra.punjab.gov.pk>. Moreover, in this document, unless otherwise mentioned to the contrary, "Rule" means a Rule under the Punjab Procurement Rules, 2014.

2. Bidding Details (Instructions to Bidders)

2.1 Queries of the Bidders (if any) for seeking clarifications regarding the services required must be received in writing to the IWTDC till 26th Aug, 2016 which will be promptly responded (within 03 days of receipt).

2.2 The Bidder is fully and completely responsible for all deliveries/deliverables to IWTDC Office and compliance to General Terms and Conditions.

2.3 Bidders are also required to state, in their proposals, the name, title, contact number (landline, mobile), fax number, e-mail address and registered address of the vessels owning company, management company (if any) and authorized representative through whom all communications shall be directed until the process has been completed or terminated.

2.4 IWTDC will not be responsible for any costs or expenses incurred by bidders in connection with the preparation or delivery of bids.

3. Bid Price

The quoted price shall be:

3.1 Best/final/fixed & valid until completion of all deliveries/deliverables and not subject to escalation / variation.

3.2 Pak Rupees or foreign currency and mentioned both in Words & Figures. The exchange rate of State Bank of Pakistan for foreign currency will be applied which exist on the date of opening of Financial Bids.

3.3 The Financial offer should be submitted covering all items with the technical specifications at Annex A.

3.4 Bid bond of Rs. 1 million (or equivalent US dollars) to accompany each bid.

3.5 Delivery and taxes - Bid is to be for the vessel delivered afloat at IWTDC's site at

Daudkhel, with all taxes duties other dues paid by the Bidder.

4. Bid Validity

4.1 The Bid shall have a minimum validity period of **03 months** from the date for submission of the Bid.

5. Opening of the Bid

5.1 The Bidder's name, modifications, withdrawal, security, attendance of the Bidder and such other details as the IWTDC may, at its exclusive discretion, consider appropriate, shall be announced and recorded.

6. Clarification of the Bid

6.1 The IWTDC shall have the right, at its sole/exclusive discretion, to enquire, in writing, further information or clarification of the Bid, from any or all the Bidder(s). No change in the price or substance of the Bid shall be sought, offered or permitted except classification and as required to confirm the corrections of arithmetical errors.

7. Correction of errors / Amendment of Bid

7.1 The Bid price as determined after arithmetic corrections shall be termed as the Corrected Total Bid Price which shall be binding upon the Bidder.

8. Technical Evaluation Criteria

8.1 The Bids which do not conform to the Technical Specifications/requirements at Annex A will be rejected.

8.2 Specifications for the Cargo Barges are appended as Annex 'A'. Operating environment is given at Annex 'B'.

8.3 ELIGIBILITY MARKS: A technically eligible bidder, based on conditions listed in this document, not meeting the 50% pass marks limit will be rejected in Technical Evaluation, and its sealed/unopened Financial Proposal shall be returned back. Top three scoring greater than or equal to 50% of the marks will be accepted in technical proposal, and their financial bids will be opened. The overall best evaluated technical and financially lowest bids (combined) will be taken as the viable and acceptable Bidder.

The Bidders who have duly complied with the Eligibility/Qualification and Evaluation Criteria against all items will be eligible for further processing.

8.4 It is notified that following documents beside the other mentioned in the tender document, should be accompanied with the bid documents otherwise bid/offer will be considered non responsive and rejected.

- a. Proof of Ownership and Authorization of Ownership for submitting a bid.
- b. Class certificate or National Operating License valid on the date of delivery of

Bid documents. All certificates must be updated to one year validity at the time of signing of contract.

8.5 Technical proposals including mentioned in Para 8.4 shall be evaluated by the committee in the light of following evaluation criteria categorized as under:

8.5.1 Mandatory Criteria

Category	Description	Points
Legal Requirements	Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan	Mandatory
	Valid Income Tax Registration	Mandatory
	Valid General Sales Tax Registration (Status = Active with FBR)	Mandatory
	Submission of undertaking on legal valid and attested stamp paper that the firm is not blacklisted by any of Provincial or Federal Government Department, Agency, Organization or autonomous body in Pakistan.	Mandatory
	Compliance to the technical specifications mentioned vide Annex-A of this document, in full compliance of the Execution Schedule and Delivery Period mentioned in tender document (Undertaking of same on legal stamp paper is must)	Mandatory

8.5.2 Technical Evaluation Criteria Marking Scheme

S. No.	Attributes	Max. Marks	Score Distribution	Score Obtained	Requirements
1.	Design meets following criteria: a. Capable of safely passing through navigational gates under full loading and all prevalent weather conditions b. Capable of safe navigation c. Capable of being taken into tow, pushing and forming composite unit d. Hydrodynamic Efficiency	40	10 Each		Supplier to present arguments duly supported by technical data
2.	Efficient & Economic Combination of following:	35	Best Quoted Figure in		

	<ul style="list-style-type: none"> a. Platform life b. Load carrying capacity c. Stress absorbability (Single/Double Bottom) d. Stability e. Ease of maintenance f. Project Cost g. Project Time 		each will get 5 marks, thereafter 4 & 3. Only top 3 will be considered		
3.	Marine vessel construction projects completed	10	2 For each vessel construction project successfully completed		Documentary proof/evidence required
4.	Availability of Certified/Qualified Personnel. Note: Throughout construction phase till trails completion, presence of at least one qualified Constructor is mandatory, failing which penalty will apply	30	5 + 5		Full Time on site availability of 1x Naval Architect engineer & 1 x QC marine Engineer/inspector
			3 + 2		Naval Architect engineer and QC marine Engineer/inspector available but not Full Time
			Best Quoted Figure in each category will get 5 marks, thereafter 4 & 3. Only top 3 will be considered		Welder, Fabricator & Other Technical Staff
Total marks		115			

Note: Verifiable documentary proof for all above requirements and criteria points are mandatory requirement and marks will be awarded on the basis of these verifiable proofs.

8.6 General Terms & Conditions

8.6.1 Procurement would be based on a two envelope system giving Technical and Financial Proposals in separate envelopes.

8.6.2 Proposals are solicited directly from shipyards and Owners. No agent, middleman or third party would be entertained.

8.6.3 Payments would be made through letter of credit based on terms and conditions agreed with the Shipyard/Owners (in case of foreign supplier) or by crossed cheque for local Rupees payments.

9. FINANCIAL PROPOSAL EVALUATION

9.1 Technically qualified/successful bidder(s)/Tenderer(s) shall be considered for opening of the Financial Proposal(s). The Financial Proposals will be opened in the presence of the three technically qualified bidders at the time and venue mentioned above. The technically Eligible/Successful Bidder(s)/Tenderer(s) or their authorized representatives shall be allowed to take part in the Financial Proposal(s) opening.

9.2 Financial Proposal evaluation will be conducted under the Punjab Procurement Rules, 2014. All duties, taxes and expenses etc. will be responsibility of bidders. Read in conjunction with 9.4.

9.3 IWTDC will not be responsible for any erroneous calculation of tax rates or any subsequent changes in rates or structure of applicable taxes. All differences arising out as above shall be fully borne by the Successful Bidder.

9.4 Following weightage criteria will be used for evaluating financial bids as basis of award of contract:

- | | | | |
|----|--------------------------------------|---|---------------|
| a. | Highest Technically Qualified | - | 20% Reduction |
| b. | Second Highest Technically Qualified | - | 10% Reduction |
| c. | Remaining Technically Qualified | - | Actual |

10. Rejection / Acceptance of the Bid

10.1 IWTDC shall have the right to increase / decrease the quantity of any or all item(s) without any change in unit prices as other terms and conditions of contract. IWTDC may cancel/reject all bids or proposals at any time prior to the acceptance of a bid or proposal. IWTDC shall upon request communicate to any bidder, the grounds for its rejection of all bids or proposals. The IWTDC shall incur no liability, solely, by virtue of its invoking Punjab Procurement Rules, 2014 towards the bidders. However, bidders shall be promptly informed about the rejection of the bids.

LETTER OF OFFER

Bid Reference No. _____

Bid/Quotation for _____

To:

Chief Executive Officer

Inland Water Transport Development Company,
No. 37, Street 27, Valley Road, Westridge, Rawalpindi.

Dear Sir,

1. Having examined the Bidding Documents, Conditions, Specifications, etc. we, the undersigned, being a company/firm/individual doing business under the name and address given below

_____ hereby offer to provide required services/items in conformity with the bidding documents at following price(s):-

BID PRICE

Item #	Item Description	Total Cost (Foreign Currency /PKR).
Total Bid Price		
Total Cost (in words) _____		

We undertake that we have fully understood all bid terms and conditions and our price entered above is in full compliance with these conditions and technical specifications

Signature _____
(Name of Bidder in Block Capitals)

(Company Seal/Stamp)

Note: No cutting or overwriting is allowed. Any cutting or overwriting may lead to rejection of the financial bid.

IWTDC REQUIREMENTS – CARGO BARGES

S. No.	DESCRIPTION	REMARKS
1.	Type	Cargo Barge
2.	Built/Classification	Design, construction and material as per classification society specification. Classification society by BV/Lloyds/ABS or equivalent can be considered.
3.	Dimensions	Length – 60 ft (max) Beam – 18 ft (max) Free Board – 6 ft (max)
4.	Draught	5 ft or less (fully loaded)
5.	Propulsion	None
6.	Tonnage	Suitable to meet operational conditions
7.	Plates Thickness	Mild Steel. All finished welding are to be sound, uniform and free from slag, porosity, under cutting and other defects and good engineering practices should be ensure. NDT (Non Destructive Test like DPT, X-ray, ultrasonic) Test and results certificates are required.
8.	Water tight integrity and compartmentation, Paint scheme and Anodes	Water tight integrity and compartmentation should give stability parameters in case flooding condition. Deflooding arrangements with outside sources are to be provided. Standardized paint scheme above and below water is to be applied and life expectancy should be minimum 5 years. Anodes to be fixed at relevant places.
9.	Towing and Deck Equipment and Fendering Arrangement	As appropriate
10.	Fire fighting	Sufficient portable Fire extinguishers/Firefighting equipment as per standards
11.	Lighting	Portable Deck/Navigational, as appropriate
12.	Accommodation/ Living	None
13.	Trials and acceptance conditions	Trials and acceptance criteria will be prepared by supplier and is to be mutually agreed. In case of dispute, IWTDC Board of Directors will give decision; outside arbitration will not be accepted

OPERATING ENVIRONMENT

Considering the relatively strong river flow and sharp bends following operating environment/requirements need to be adhered/complied with:

- a. The vessel/craft is required to be hydro-dynamically efficient and stable for smooth navigation and movement through tight bends both upstream and downstream.
- b. The vessel/craft should present minimum drag to manage maneuvers through sharp turns in the river (90 to 120 degrees) within channel width 30 meters.
- c. The vessel/craft should also be able to cater for Indus River water velocity/flow up to average 5-7 kts at various places.
- d. Sides/Bottom shall be strong enough to withstand bottom/sides touches due to unexpected change of river bottom.